



## Mortgage Madness

### A BlackFin Group Training Program

Training, the critical, and indispensable task your business needs to thrive in today's marketplace. It affects the overall performance and effectiveness of an organization, builds new employee skills, sharpens existing ones, enhances productivity, and increases employee retention.

**Delivered by credentialed ATD Master Trainers, training sessions with the BlackFin Group are designed to achieve exactly these things and unleashing the full potential of your organization.**

---

**Invest in your staff by helping them better understand the most significant and complex, investment they'll ever make – buying or refinancing a home.**

Leveraging our firms consulting practice in mortgage banking, we've designed this course as a critical 'value add' for your staff. We teach the vital details they need to know when buying or refinancing a home. The knowledge and insight gained will help them reduce stress, save time, and save money - while learning the best places to go for getting a mortgage. A class they don't teach us in high school – but should. A class that will benefit your staff, and their families, for a lifetime.



**Base Offering:** ½ Day

#### Objectives/Takeaways

- Building and leveraging your credit.
- How to choose a great mortgage lender.
- The full lifecycle of the mortgage process and the things you'll need to achieve success.
- The pitfalls and hurdles to get a mortgage loan.
- Things you can do to better partner with a lender.

#### Who Will Benefit

- New Hire Staff
- Day-to-day staff
- Middle Management
- Executive Teams
- Software Firms in Mortgage Banking

---

## Contact Us Now to Schedule Your BlackFin Group Training

**Call:** (949) 326-5675 | **Email:** [info@blackfin-group.com](mailto:info@blackfin-group.com) | **Web Site:** [www.BlackFin-Group.com](http://www.BlackFin-Group.com)